

Introduction to the RiskPoint Group

RiskPoint is an underwriting agency and certified Lloyd’s Coverholder with offices in Copenhagen (HQ), Frankfurt, Stockholm, Oslo, Helsinki, Amsterdam, Zurich and London. RiskPoint and its carriers are under the supervision of the relevant national Financial Services Authorities. RiskPoint has existed in its current form since 2007 (and RiskPoint’s holding company since 1917).

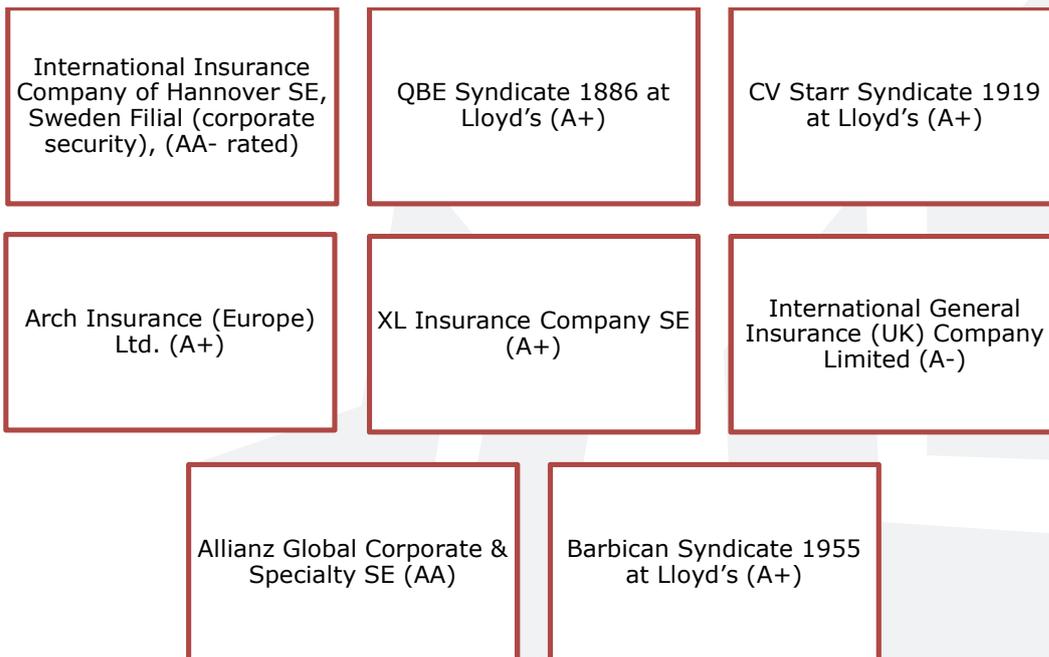
As one of the largest underwriting agencies in Northern Europe, RiskPoint is recognized by insurers, brokers and insureds as a leading specialist underwriter with strong underwriting discipline.

Quality and service are two key factors for insureds and thereby core components of the RiskPoint business. We strive for the highest degree of practical expertise and credibility within our chosen business segments while delivering timely and bespoke insurance solutions. It is our vision statement to be the underwriter of choice in our chosen segments based on underwriting expertise, credibility, service and long-term commitment.

In addition, we have high ethical standards and our business model is highly respected by our carriers as well as Lloyd’s (Lloyd’s has specifically stated that RiskPoint is a “benchmark” company to follow).

W&I Capacity

RiskPoint offers limits of up to **EUR 120 million per transaction** and represents and has full underwriting authority for the following insurers (S&P ratings):



Appetite

Since 2014, RiskPoint has been insuring (as primary insurer) transactions in the Nordic region. In 2015, we expanded our primary underwriting capability to include Dutch and German transactions and in 2018, expanded again to insure primary transactions predominantly in the UK and Ireland (but also CEE and the Middle Eastern primary transactions will be considered). In addition to RiskPoint’s primary business, we also write excess business in the rest of the world (excluding the US and Canada).

RiskPoint has a very broad industry sector appetite and experience (since 2014, RiskPoint has insured more than 260 transactions). In addition to underwriting transactions, the M&A team also has appetite and experience in underwriting contingency (incl. tax) and litigation risks.

Claims Handling

RiskPoint's internal claims team handles all M&A (and contingency and litigation) claims. The M&A claim handlers are all attorneys-at-law with extensive experience within the insurance industry. They all have a Financial Lines background and experience from several complex M&A claims.

RiskPoint has specific delegated authority on behalf of our carries to handle claims. Hence, all communication will be directly with RiskPoint and at no point will the insured need to have discussions directly with a carrier. The authority letters from the relevant insurers are available upon request.

While we may retain law firms, accountants or other professional advisors to advise us on matters arising from the claims handling, all communication is directly between RiskPoint on the one hand and the insured and its counsel on the other. All claims handling decisions are made by RiskPoint.

When we receive substantiated claim notifications, we offer to meet with the insured and/or its advisors to manage and align expectations and to discuss the onward process.

The relevant M&A underwriters are involved in the claims handling process to provide input to the claims team on the transaction context, the policy and coverage. The M&A underwriters will as a general rule participate in claim meetings.

Payment of claims is made by RiskPoint. We have made high value payments in complex claims and it is vital for our business and the credibility and viability of our product offering that we pay claims. In the unlikely event that we cannot reach an amicable solution in respect of the claim together with the insured and its advisors, the insured is not required to arbitrate against each of our carriers independently. As per the policy terms, the arbitration proceedings will be joint. RiskPoint will control the claim and the insured will experience any proceeding as a bilateral arbitration.

We view the claims handling process as a natural extension of our M&A value proposition. As in our underwriting, we focus on the core of the matter and not on arbitrary details. We believe the product is here to respond to claims and we believe that our claims handling process is a key differentiator vis-à-vis our competitors.

The M&A Team

RiskPoint's M&A team consists of the following full-time underwriters:

David Rasmussen rejoined RiskPoint on 1 October 2017 as Head of M&A for DACH and BeNeLux from AIG, having joined in 2016 from RiskPoint, where he spent a year underwriting M&A. In 2015, David joined RiskPoint from a 1st tier Danish law firm (Kromann Reumert), having focused on M&A and corporate law since 2007. David also has experience from Dutch M&A practice having been seconded to the 1st tier law firm De Brauw in 2012. David is admitted to the Danish bar and divides his time between Copenhagen and Frankfurt.

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Nikolai I. K. Djupesland joined RiskPoint in 2013, initially working with D&O/SOLI before joining the M&A team. Nikolai has studied Law at the University of Oslo and holds a BSc degree in Business and Economics from BI Norwegian Business School. Nikolai is Head of M&A for the Nordics and divides his time between Oslo and Stockholm

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Christian Kartnes joined Riskpoint in 2015 from a 1st tier Norwegian law firm (Schjødt), having focused on M&A and corporate law since 2009. Christian is admitted to the Norwegian bar and is based in Oslo.

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Sven Dannemann joined RiskPoint in October 2017 from AIG, where he spent a year underwriting M&A transactions. Prior to joining AIG, he was working at Weil, Gotshal & Manges, focusing on M&A and private equity transactions as well as on restructurings. Sven is admitted to the German bar and is based in Frankfurt.

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Kristen Vegge joined RiskPoint in 2017 from a 1st tier Norwegian law firm (Wiersholm), having focused on M&A and corporate law since 2007. Kristen is admitted to the Norwegian bar and is based in Oslo.

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Rasmus Madsen joined RiskPoint in 2018 from a global leader in delivering fund and corporate services (Intertrust), having focused on alternative investment fund services since 2015. Rasmus also has experience from a 1st tier Danish law firm (Kromann Reumert), having focused on M&A and project management. Rasmus is based in Copenhagen.

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Tanya Nash joined RiskPoint in 2018 having previously worked for four years at Neon and Pembroke. Prior to joining the insurance industry, Tanya spent 19 years in private practice and was a Partner at both Dentons and Ince & Co, covering a wide range of international and domestic M&A and other corporate transactions. Tanya is admitted to the Law Society and is based in London.

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Jonathan Hartvig Mikkelsen joined RiskPoint in 2016 from a 1st tier Danish law firm (Kromann Reumert), having focused on M&A and corporate law since 2013. Jonathan is admitted to the Danish bar and is based in Copenhagen.

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David Moore joined RiskPoint in 2018 having previously been an underwriter at Allied World. Prior to joining the insurance industry David spent 9 years in private practice as a corporate finance lawyer at Berwin Leighton Paisner (now Bryan Cave Leighton Paisner) specialising in domestic and cross-border M&A, private equity and joint ventures. David is admitted to the Law Society and is based in London.

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Arndt Reinhard joined RiskPoint in 2018. Arndt brings with him more than 15 years of experience within M&A underwriting and various management positions within AIG, most recently as COO Northern Europe for AIG. Arndt is admitted to the German bar and divides his time between Frankfurt and Zurich.

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Nathan Ostrander joined RiskPoint in 2018 from 1st tier Washington D.C.-based law firm (Covington), having focused on M&A and corporate law since 2006. Nathan also has experience from Dutch M&A practice having worked at 1st tier law firm De Brauw in Amsterdam from 2013 to 2015. Nathan is admitted to the bar in New York and has also worked at Latham & Watkins (Washington D.C.) and Simpson Thacher (New York). Nathan is based in Amsterdam.

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Stefan Golijanin joined RiskPoint in 2017 and is currently finalizing his law degree from Uppsala University and BSc degree in Business and Economics from Stockholm Business School. Stefan is based in Stockholm.

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